## ecojustice

## Sustainable Finance Research

NOVEMBER 2023

## Methodology

- Field Window: August 23 to September 5, 2023
- Sampling: Online survey of randomly-selected sample of 1,519 adult (18+) Canadians
- Reliability*: As a guideline, a probability sample of this size carries a margin of error of $\pm 2.5 \%$, 19 times out of 20 . The margin of error is larger for sub-segments.
- Weighting: Data has been weighted using the most current gender, age, \& region Census data, to ensure the sample reflects the actual population of adult Canadians.

| Region | Number of <br> Interviews | Margin of <br> error* |
| :--- | :---: | :---: |
| Atlantic Canada | 102 | $\pm 9.7 \%$ |
| Quebec | 504 | $\pm 4.4 \%$ |
| Ontario | 513 | $\pm 4.3 \%$ |
| Manitoba/ <br> Saskatchewan <br> Alberta <br> British Columbia | 97 | 202 |

## Key Findings

## 78\%

of Canadians suppor voluntary or mandatory greenwashing regulations

- Three-in-four (76\%) support their bank practicing sustainable finance (vs. 10\% opposed) and 65\% support their pension plan practicing sustainable finance (vs. 18\% opposed).
- Two-thirds (65\%) support the government passing new sustainable finance regulations in the financial sector, with more preferring mandatory than voluntary regulations.
- Over three-in-four (78\%) support the government passing new greenwashing regulations in the financial sector, with more than four times more preferring mandatory rather than voluntary regulations.
support voluntary or mandatory sustainable finance regulations
- The desire for mandatory regulations is driven by skepticism financial institutions would respect voluntary regulations. Only about one-in-three Canadians believe most banks and financial institutions would follow voluntary regulations.


## Sustainable Finance

pollara
strategic insights

## Majority of Canadians support both banks and pension funds practicing sustainable finance

Support for Sustainable Finance


Your bank or financial institution practicing sustainable finance
(Respondent has a bank account)

| $60 \%$ |
| :---: |
| $\mathbf{9 \%}$ |
| $20 \%$ |
| $40 \%$ |
| $8 \%$ |
| $31 \%$ |

> A bank or financial institution practicing sustainable finance (Respondent does not have a bank account)

| $65 \%$ |
| :---: |
| $18 \%$ |
| $28 \%$ |
| $37 \%$ |
|  |
| $10 \%$ |
| $8 \%$ |
| $17 \%$ |

## Your pension plan

 practicing sustainable finance (Respondent has a pension)
## There is broad support for banks and financial institutions taking action to combat climate change

- Among the $43 \%$ of Canadians who feel they know a lot or have a general idea about what sustainable finance is, $77 \%$ feel it would be a good thing and $9 \%$ feel it would be a bad thing for banks and financial institutions to practice sustainable finance.



## Focusing on long-term good over short-term profits is strongest argument in favour of sustainable finance

- "The financial sector should think about long-term good to society, not just short-term profit" is the most compelling argument in favour of sustainable finance. Women and seniors find this especially persuasive.
- Young people respond well to the "Indigenous rights" and "helping Canada become a global leader" arguments.



## Greenwashing

## Three-in-four Canadians concerned about greenwashing by companies and the financial sector

- Concern is highest among women aged 50+, and those without a bank account or investments.



## Concerns towards greenwashing are highest among women and seniors

- $42 \%$ of seniors and $40 \%$ of women are very concerned about greenwashing by companies, and $45 \%$ of seniors and $41 \%$ of women are very concerned about greenwashing in the financial sector.




## Majority of Canadians support sustainable finance and greenwashing regulations for the financial sector

- While overall support for regulations is similar (65\% support either voluntary or mandatory sustainable finance regulations, $78 \%$ support voluntary or mandatory greenwashing regulations), support for mandatory regulations is higher for greenwashing than for sustainable finance.



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