



JOB POSTING

Director of Philanthropy – Vancouver Office

About Ecojustice:

Ecojustice Canada is Canada's leading charity devoted to using the law to protect and restore the environment. With our litigation expertise and dedicated team of lawyers, scientists, fundraisers and other professionals, we are about to celebrate 25 years of client service to environmental organizations, First Nations, individuals, grassroots community coalitions, and municipalities.

Ecojustice is a public interest environmental law firm with a growing national presence made possible by our donors' generous support. We are unique in that we do not answer to any level of government or corporation. Ecojustice is independent, acting solely on behalf of what is right for the Canadian environment and people of Canada. You can learn more about our impactful work at: <http://www.ecojustice.ca/>

About the Role:

As the Director of Philanthropy, you will create, develop, evaluate and implement national fundraising strategies designed to generate robust and sustainable revenue streams that enable the advancement of Ecojustice's mission, vision and goals. You will achieve revenue targets directly through your fundraising expertise, influence and relationships within the philanthropic community; and indirectly by leading the efforts of philanthropy team staff and volunteers.

You will oversee all philanthropy programs and the forward movement of the gift cycle. In addition to managing traditional fundraising portfolios, you will introduce innovative fundraising strategies to diversify the gift pipeline and increase financial support from individuals, estates, foundations, and other sources. For optimal results and impact, you will create synergy by integrating major philanthropy initiatives with key legal and communications messaging and strategies.

You will be assuming a hands-on fundraising role, with an emphasis on driving leadership giving, planned giving, foundation giving, annual and online program results by leveraging connections and relationships within the philanthropic, environmental, social justice, other non-profit and business communities. Your specific accountabilities will include:

- Managing the philanthropy department in a fiscally sound manner by ensuring appropriate systems, staffing, and procedures are in place to support fundraising goals
- Ensuring compliance with charitable tax laws, privacy legislation, professional fundraising conduct and ethical standards, and best practices
- Developing, empowering and supporting a 9-person philanthropy team, and maintaining high employee engagement and performance levels
- Identifying, cultivating, soliciting, stewarding and acquiring major gifts and other donations
- Participating in strategic and operational planning, budgeting and organizational decision-making processes

About You:

You are recognized and respected as an ethical and trusted fundraiser who enhances fund development and organizational branding efforts wherever you go. If you are passionate about the environment like we are, then we hope you will consider bringing your fundraising expertise and leadership skills to Ecojustice.

As our ideal candidate, you will be a seasoned fundraiser with:

- A minimum of a Bachelor's degree in a relevant field, with formal training or equivalent experience in non-profit management/leadership
- At least 7 to 10 years of fund development experience, with knowledge of broad fundraising programs including major gifts, planned gifts, annual gifts, direct mail, online donations, donor relations, foundations, grant and proposal writing, and community engagement
- A Certified Fund Raising Executive (CFRE) with demonstrated success in leading fundraising programs and securing major gifts
- Thorough knowledge of ethical fundraising and gift planning practices and standards, principles of philanthropy, and charitable tax laws
- Sound financial acumen, with in-depth knowledge of financial and estate planning related to fund development, planned gifts, bequests, life insurance, and various gift vehicles
- Current knowledge of donor database and online giving technologies (such as Raiser's Edge, other Blackbaud programs, Salesforce, Convio, etc.)
- Association of Fundraising Professionals (AFP) and/or Canadian Association of Gift Planners (CAGP) membership
- 5 or more years of supervisory/people management experience, with experience in a unionized environment an asset

Application Process:

Ecojustice offers a positive work environment and is an equal opportunity employer.

Qualified fundraising professionals are encouraged to submit a detailed cover letter and resume as soon as possible to: careers@ecojustice.ca

Thank you for your interest in this leadership opportunity. Only applicants under consideration will be contacted.